



SMITH/CLINIC

April 25, 2011

To Whom It May Concern,

One of my responsibilities is the recruitment physicians for our 75-physician multi-specialty group in north-central Ohio. In recent years we have, at times, utilized the services of recruiting firms. As physician recruiting has become more and more of a challenge, we have found ourselves needing additional resources.

We were admittedly quite skeptical of hiring a retained firm. We had tried it in the past with poor results. But The Medicus Firm came highly recommended to us, and after checking their references, we decided to partner with them approximately one year ago. It is a decision that we don't regret, and are more than pleased with their performance thus far. I have a great relationship with my recruiter and feel he truly understands what we are looking for. My recruiter has not only provided me with quality candidates, but multiple qualified candidates for each opportunity. Having options between quality providers is a luxury these days.

Thus far The Medicus Firm has delivered on what they promised. I plan to continue to partner with them to recruit physicians and would highly recommend them to anyone who is in need of assistance.

Sincerely,

Jay M. Collier
Assistant Executive Director