



July 11, 2013

To Whom it may Concern:

I am glad to provide this positive reference for The Medicus Firm as I am very happy with our hospital's relationship with the firm. I would definitely use them again for our physician recruiting needs which is evidenced by the new searches we have just added on to our multiple-search agreement with TMF.

I found our recruiter's personal visit to our area extremely helpful in our recruiting process. In fact, our hospital is located in a rural area so it's difficult to entice physicians to visit us without some help "selling" our opportunities with some strong knowledge of the hospital, medical staff and community. I believe that may extend itself to most areas of the U.S. as well. Our TMF recruiter placed an internist in a reasonable amount of time (after a lengthy unsuccessful search with several contingent firms) and a pediatrician very quickly. We are hopeful that a general surgeon will be signing a contract next week as well. We have recently added OB/GYN, FP and ENT searches as well, and really appreciate the flexibility in their unique agreement.

Our recruiter communicates very well with me and the physicians as well, and I feel he has a very good feel for the nuances in the market for the various specialties we have tackled. His insight on salary levels and benefits that would enable us to be successful in hiring physicians has been extremely helpful and we don't feel he has encouraged us to offer more than necessary to "close the deals."

We had tried various recruiting firms over the years, both contingent and retained, and never really had the success or the client satisfaction that we had expected. Based on their solid reputation we gave it "one more chance" with The Medicus Firm. We are more than glad we did and expect to continue to have a long and strong partnership with them.

Sincerely,

Tamara L. Gump, CPA
Physician Recruiter