



UNM

Sandoval Regional
Medical Center, Inc.

"The Service of a Community Hospital with the Expertise of the University of New Mexico."

December 14th, 2011

To Whom It May Concern,

I am pleased to write on behalf of The Medicus Firm. As the Chief Medical Officer of the University of New Mexico Sandoval Regional Medical Center, I have been involved in a large project requiring the recruitment of a 46 new physicians for our planned opening in the summer of 2012. We needed to find a trusted recruitment firm with whom to partner, especially given the enormity of the task at hand. We have worked with Medicus in the past and felt that Medicus had the resources and expertise to get the job done.

We have been in a unique situation in which we needed through screening of candidates an understanding of the type of physician needed. With our affiliation with the University of New Mexico, candidates need to be comfortable with working as a clinical physician but having a formal affiliation with the university.

We chose The Medicus Firm as our partner in mid-June. A recruiter and a Managing Partner of the firm were able to visit in July and conducted a very thorough evaluation of each search for each department at the University of New Mexico School of Medicine. The meetings with the Department Chairs were very informative. Medicus was able to tailor their search to the specifics required by each department.

The results have been excellent. We have had several interviews and have many future interviews scheduled across the different specialties. The candidates have been well screened and are well informed. We are very pleased with the work The Medicus Firm is doing, and I would highly recommend them for any physician recruiting engagement in either the academic or private healthcare arenas.

Sincerely,

David Gonzales, M.D.

Vice President, Medical Staff Affairs

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