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Our 195 bed, acute care, hospital serves a rural area covering six Mississippi counties with a referral base of more than 213,000 people. Through a series of unplanned events we went from four (4) full time general surgeons to two (2). With our rural location, limited activities and a state medical malpractice crisis, we knew we were up against a true recruiting challenge to replace the departed physicians.

We compared several recruiting firms, both retained and contingent. We ultimately chose The Medicus Firm because of their professionalism, success they have had in the southeast, and their dedicated focus on placing physicians. They did not view physician recruiting as a transaction, they viewed it as a true partnership. They delivered on their promise.

Our recruiter met with our medical staff and administration and was able to provide valuable insight on what we needed to do to be set up for a successful search. We collaboratively developed an aggressive recruitment plan and got to work. Communication was a strong focus for our Consultant. He constantly provided me with both verbal and written status regarding the search. Although there were many internal challenges along the way, we still signed an exceptional surgeon within five months. Our Consultant was personable, professional and had valuable insight to offer. I highly recommend The Medicus Firm to anyone who is looking for a partner focused and result driven organization. I look forward to working with them again, soon!